



The Ultimate Guide For CORPORATE SUCCESS WITH SUCCESS WITH GIFT VOUCHERS



INSPIRE CORPORATE SALES

The corporate gifting market is currently booming!

Many companies are looking for unique and memorable ways to inspire, recognise and reward people for their hard work and loyalty; and to show other businesses that they truly value their relationship.



And that's where your wonderful gift experiences can help.



Let us take the hard work out of large or complex corporate gift voucher orders, by creating a corporate gift page for your venue, helping inspire sales, whilst making the process of buying simple, for both you and your corporate buyers.



CORPORATE GIFTING STATS



\$500

STAFF AVERAGE ORDER VALUE

Corporates gifting to staff members had an AOV of around \$500 in 2021.



CLIENT AVERAGE ORDER VALUE

Where a corporate generates a gift for one of their clients, the AOV is around \$2,500, but we have processed orders both larger and smaller than this.







F&B

35% of corporate gifts were food and beverage gifts in 2021.

PUBLIC CORPORATE GIFT PAGE

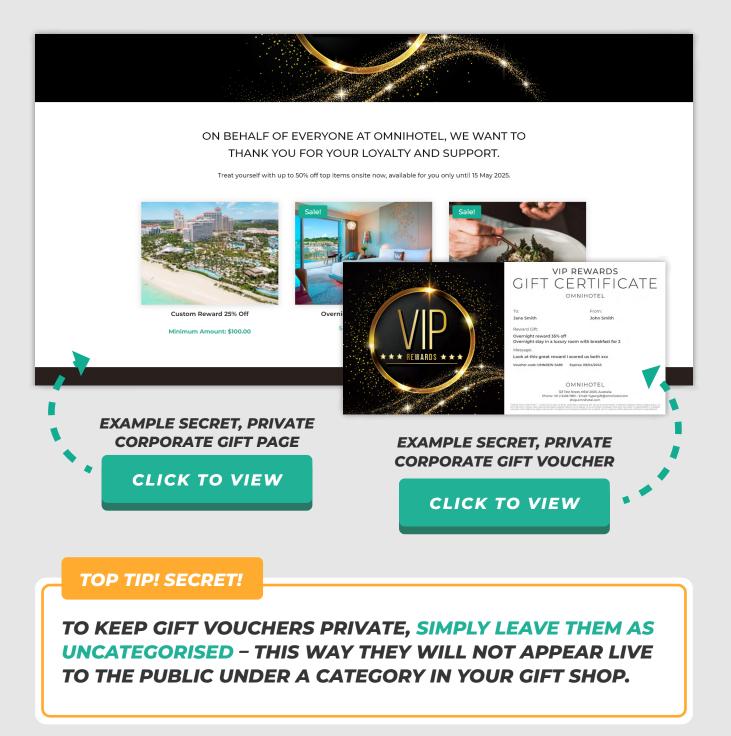
Introduce a corporate gift page, which can be used to promote your most popular corporate gifts.



SECRET, PRIVATE CORPORATE PAGES OR VOUCHERS

There may be times when you do not wish to display a gift voucher or an offer on your public gift shop, for example when you would like to share an offer with a specific group of people only, such as VIPS or to a corporate client.

A secret, private gift page or voucher can be created, which can be shared with a selection of businesses and key corporate contacts.



THERE ARE MANY DIFFERENT WAYS TO GIFT



REWARDS & LOYALTY

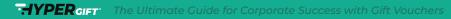
Thank clients and retain customers





SALES INCENTIVES

Incentivise teams, reward targets & goals





Monetary gift vouchers, where the recipient is free to choose their own experience, are extremely popular, closely followed by spa gifts for females and F&B gifts for males.

FEMALE





CUSTOM VOUCHER Custom monetary vouchers

are the most popular corporate gift for all venues.







popular voucher type for female corporate gifts.

Venues without Spa:

For venues without spa, \$200 dining vouchers are the 2nd most popular, followed by stay vouchers.





F&B VOUCHER

F&B vouchers, such as a \$200 dining voucher, are the most popular corporate gift for males, followed by stay vouchers.

HOW TO CREATE A GIFT?

Watch this tutorial and learn in 10 minutes how to create a new gift.

HOW TO CUSTOMISE AN EXISTING GIFT?

Watch this tutorial and lean in 3 minutes how to edit an existing product.



WHY GIFT WITH YOU?

Give your corporate customers a reason to gift with you. Here are some ideas you could use.



FAST & FREE

Bulk upload of database. No costs for email delivery.



PERSONALISED

Add a custom greeting message to any gift voucher.



SUSTAINABLE & SECURE

An eco-friendly gifting choice, with best-in-class security.

BRING CLIENTS TO YOUR CORPORATE PAGE

Attracting clients to your corporate page is key and is of course, vital to generating sales. Here are our top tips to do so.



Email your clients, suppliers & partners, inspiring them with your unique gifts.



SALES TEAM

Involve your sales team, ensuring that they mention your corporate gifts during meetings.



SOCIAL MEDIA

Social media posts, with examples of your gift experiences. Always include a link to your gift shop and/or directly to the gift category/gift.

COMPANIES WHO HAVE PURCHASED CORPORATE GIFT VOUCHERS



A ATLASSIAN







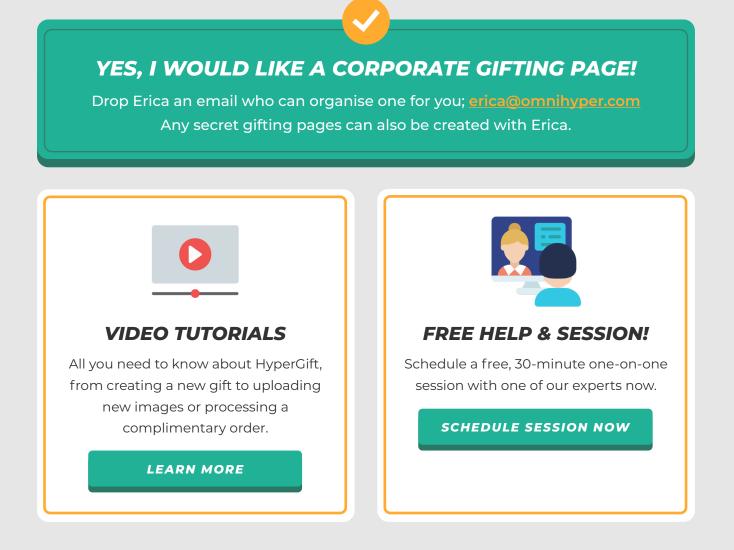


GET YOUR GIFT SHOP READY TO INSPIRE

First impressions matter and your gift shop deserves special attention to compete and inspire corporate visitors. It's your 'shop window', where you can draw people in and engage them with your images & copy, whilst showcasing the gift experiences that would make wonderful gifts.

- CREATE A CORPORATE GIFTING PAGE.
- CREATE SECRETE, PRIVATE PAGES FOR YOUR LOYAL GUESTS AND TOP CUSTOMERS.
- CREATE SPECIAL GIFTS.
- ENSURE YOUR PRICES ARE UPDATED TO THE RATES YOU'D LIKE TO RECEIVE NEXT YEAR.

Set it up now, you can schedule the activation date to a later date.



HERE'S TO YOUR SUCCESS WITH CORPORATE GIFT VOUCHERS!

HYPERGIFT.OMNIHYPER.COM



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